

MDF and the MDF NewsLetter

Our world is about people is an expression of our view that organisational development is driven and carried by people, motivated to deliver quality services.

News

MDF is organising a half-day seminar in collaboration with the Springfield Centre of the UK: **“Making markets work for the Poor”** on 9 June 2006. How can development agencies and governments improve the performance of market systems? Market development is emerging as a central challenge in promoting private sector development and poverty reduction. The market development approach recognises that markets are critical for the poor as consumers, producers and employees, and often do not work well for the poor. The approach provides a framework for analysis and action; it offers insight into how market systems do and do not work for the poor. It gives clear practitioner guidance for intervention. More information on the seminar can be found on the web page and a supporting document can be downloaded from related links on our website.

Experiences of participants in training courses

Value Chain Concept

The new course on Value Chain Concepts resulted in 10 participants being trained and discussing the recent approaches in Private Sector Development, focussing on the steps from Sub Sector Analyses to Value Chain Development. The course level was high due to a number of already experienced practitioners, including an entrepreneur and many PSD consultants. The real-life-cases gave insight on how to apply the new approaches and methodologies. The field is however very young with few tested theories and therefore participants were provided with a large number of research papers on CD-ROM. The VCC course was new for MDF and it was developed in co-ordination with HPC (Hans Posthumus Consultancy). The second course is scheduled starting on 22 May and you are invited to experience this new course!

Trainer: [Hans Posthumus, HPC](#)

Programme and Project Management and Administration course, June 2005

I participated in the PPMA course last June. It was an exciting and captivating experience. Before attending this course I had gained wide experience in the facilitation of poverty alleviation activities. This course addressed the multiplicity nature of development management in a co-ordinated way. As Regional Manager for Government of Kenya, my main responsibility is to ensure that communities and beneficiaries, government and non government departments and other stakeholders participate effectively through out the project cycle to facilitate sustainable of community based development projects.

MDF Training & Consultancy

P.O. Box 430
6710 BK Ede
The Netherlands

Tel.: +31-(0)318- 650060

Fax: +31-(0)318- 614503

E-mail: mdf@mdf.nl

web site: www.mdf.nl

MM4P

Document download



In this course different development management concepts and perspectives were brought out clearly. And it broadened my knowledge to deal with the dynamic environment often triggered by debates like market liberalisation, globalisation, structural adjustment, governance that affect development processes. The skills acquired are not only transferred and shared with colleagues and professional acquaintances, the course was handled in such a way that skills have been transferred to the development in the community.

My aim of attending this course was fully met. I thank the MDF for finding me suitable to attend. In this regard, I wish to thank NUFFIC through the MDF for the financial support without which attending this course would have not been possible.

Participant: [Fred Wamalwa, Mombasa, Kenya](#)



Assignments in the past months

In this part of the NewsLetter you can read about some MDF consultants' experiences in the field. The consultant's name is given after each article and should you wish to receive more information on the consultancy, please send a message to the consultant concerned.

Capacity Building and Training NAO Kenya

The National Authority Office (NAO) of Kenya awarded MDF a contract for 6 months to assist in improving the functioning of the NAO Office. This in order to enhance the effective use of financial resources from the 8th and 9th European Development Fund. In fact funds are utilised by Line Ministries, Government Agencies, Specific Projects and Non-State Actors. Hence all these stakeholders need to be assisted and trained whereas it is equally important to further strengthen their mutual collaboration and interaction, among themselves and with the EC Delegation in Nairobi. A challenging and interesting assignment that MDF carries out in close co-operation with ETC – East Africa from Nairobi. You want to know more about this? Contact our consultant: [Lambert van Gils](#)



Understanding partner organisations

The Belgium Technical Co-operation (BTC) acknowledges the importance to understand better how organisations function with whom they wish to co-operate in a development programme. We have been asked to support BTC in this process. What makes it very interesting is the very hands-on approach. The methodology to assess capacities of organisations and institutions will be based on BTC practices and integrated as much as possible in existing procedures of donors and recipients. This is a challenge as the issue of capacity assessment is always sensitive and a matter of performance of people, at both sides, in the first place.

Consultants: [Herman Snelder](#) and [Mariëtte Gross](#)

professionalise in assessing the capacities of organisations and institutions.



Coming training courses

Course Calendar in the Netherlands for May - June 2006. A full version of the course calendar can be found on our website: www.mdf.nl

Highlights of special and new courses:

Conference & Training: The New Architecture of Aid – ADM/ NAA

Training and two day conference on various Aid Delivery Methods, their mechanisms and conditions, and their consequences for recipient countries.
Date: 9 - 12 May 2006

ADM

Project Cycle Management – PCM/Plan – PCM/Mon – PCM/Eva – PCM/App

Courses on different aspects of participative planning, monitoring, evaluation and appraisal of programmes and projects. Duration 3 – 5 days
Starting dates: PCM Plan: 15 May, Mon: 23 May, Eva: 29 May, App: 6 June

PCM/Plan

Human Resources Management - HRM

Strengthen interpersonal communication skills required for improved HRM and have developed a coherent HRM strategy for their own organisation.
Date: 10 – 19 May 2006

HRM

Value Chain Concept - VCC

Gain insight in Private Sector Development approaches and understand Value Chain Concept. Analyse dynamics in the sectors and identify constraints and opportunities for developing Value Chain and promote equitable growth.
Date: 22 – 26 May 2006

VCC

Management International Partnerships - MIP

Gain insight in how your way of working affects the people that you meet. You learn to create learning relationships with international partners. You experience how to communicate on difficult issues and tackle misunderstandings.
Date: 7 – 9 June 2006

MIP

Seminar: Making Markets work for the Poor – MM4P

Half day seminar in collaboration with Springfield Centre. Market development as an effective approach to private sector development
Date: 9 June 2006

MM4P

Group Facilitation - FAC

This course broadens interaction skills, provides insights into dynamics and techniques of participatory group processes and participative decision making.
Date: 19 – 23 June 2006

FAC

Management Tools and Skills for Young Professionals in International Co-operation - MTS

Prepare young professionals for management oriented tasks by broadening their management knowledge and skills in a cross-cultural environment.
Date: 19 – 23 June 2006

MTS

Project Management – PM

Date: 19 – 30 June 2006

PM

Institutional Development and Organisational Strengthening – ID/OS

Date: 22 May – 2 June 2006

ID/OS

Organisational Development for Advisers and Consultants – ODAC

Date: 5 – 16 June 2006

ODAC

International Advisory Trail - IAT

Competency based learning trajectory for advisers and consultants who want to become certified International Advisers.
Date intake week: 26 –30 June 2006. Registration possible throughout the year

IAT

MDF NewsLetter

MDF Training & Consultancy brings you the MDF NewsLetter. MDF is a world-wide training and consultancy firm, active in the field of international co-operation since 1984. MDF provides courses, workshops and consulting services for individuals and organisations. These are designed to strengthen the managerial and organisational capacity required to perform effectively and to achieve set objectives. Programmes are designed specifically for staff of organisations involved in development activities.

Subscribe

You can subscribe to the NewsLetter please use the e-mail message. Include your name, address and e-mail address and tick the category of information that interests you.

Unsubscribe

To unsubscribe to this NewsLetter, use the e-mail message.

Contribution

To contribute to MDF NewsLetter write to newsreel

More information

For further information and news about MDF and its services and for our courses and registration, please visit our website: www.mdf.nl, or contact our [client desk officer](#), Mrs Ilse Haagen.

For any other questions, please contact our [MDF webmaster](#)

Privacy Policy

With this NewsLetter MDF Training & Consultancy is essentially trying to offer information on our activities; however we continue to respect your wish for privacy. That is why we treat your personal information as confidential information:

- Your personal data will only be used to enable us to establish how to provide you a better service. We are committed not to use your data for any another purpose,
- Your personal data are intended for MDF Training & Consultancy use only and will not be transmitted to third parties other than MDF Training & Consultancy entity

[Subscribe](#)[Unsubscribe](#)[Newsletter](#)[Registration](#)

MDF Training & Consultancy

P.O. Box 430
6710 BK Ede
The Netherlands

Tel.: +31-(0)318- 650060

Fax: +31-(0)318- 614503

E-mail: mdf@mdf.nl

web site: www.mdf.nl